

Market & replication potential

Online workshop

13/04/2026



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Agenda

01

Introduction
and overview
of FertiCoverey

02


Overview of
work package 5

03

Preliminary
insights on the
potential for
scaling up the
production of
fertilising
products

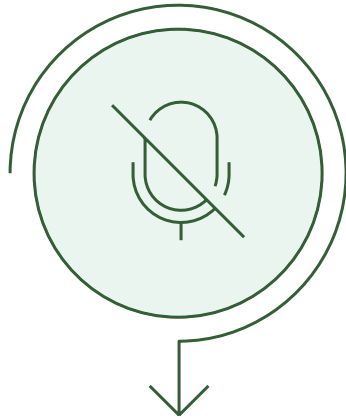
04

Preliminary
insights on the
regulatory
framework





Housekeeping rules



Mute microphones

Turn off your microphone to avoid interferences. This will help keep the session clean.



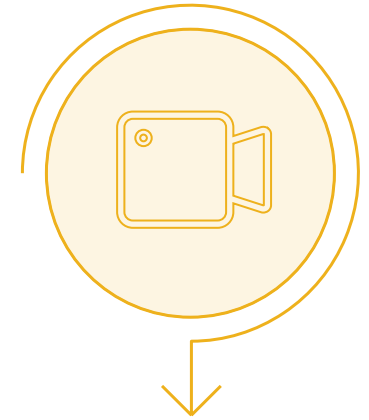
Use chat

Use the chat to ask questions. The speaker will address them when possible or in the Q&A.



Raise your hand to speak

If you would like to speak, please use the “Raise Hand” function.



Camera and Recording notice

Please note that this session is being recorded. If you turn on your camera, you consent to being recorded and published on YouTube.



Benefits of participation



Learn about technologies

Discover promising technologies for nutrient recovery and bio-based fertilisers



Evaluate methodology

Evaluate our methodology with us



Connect with experts

Connect with experts and peers in the field



Shape case studies

Have a voice in shaping our case studies through interactive sessions

01

Update of FertiCovery

Sterre van der Voort, BTG Biomass Technology Group B.V.



About



Horizon Europe project

January 2025 to December 2027

Coordination by

BTG Biomass Technology Group BV (NL)

with **8 partners across 7 countries**



Aim

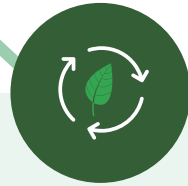
FertiCovery aims to **remove barriers** and **promote nutrient recovery** and **bio-based fertilisers** from secondary raw materials such as biowaste, manure, and wastewater.



The project



FertiCovery has created a **longlist of >75 case studies** highlighting existing installations that transform secondary raw materials into alternative fertilising products across Europe and globally.



The project will provide a comprehensive **analysis of 25 nutrient recovery and bio-based fertiliser case studies**, detailing their feedstocks, value chains, products, and applications.



FertiCovery will develop a **multicriteria decision analysis report** and **datasheets showcasing the 10-15 most effective technologies**.



Active engagement with European and international stakeholders is implemented through **5 workshops and 6 open forum events**, fostering collaboration across the entire supply chain.

Selected 25 case studies



Short descriptions of the 25 case studies will be available on the website end of April 2026



Biowaste



Agricultural residues



Manure



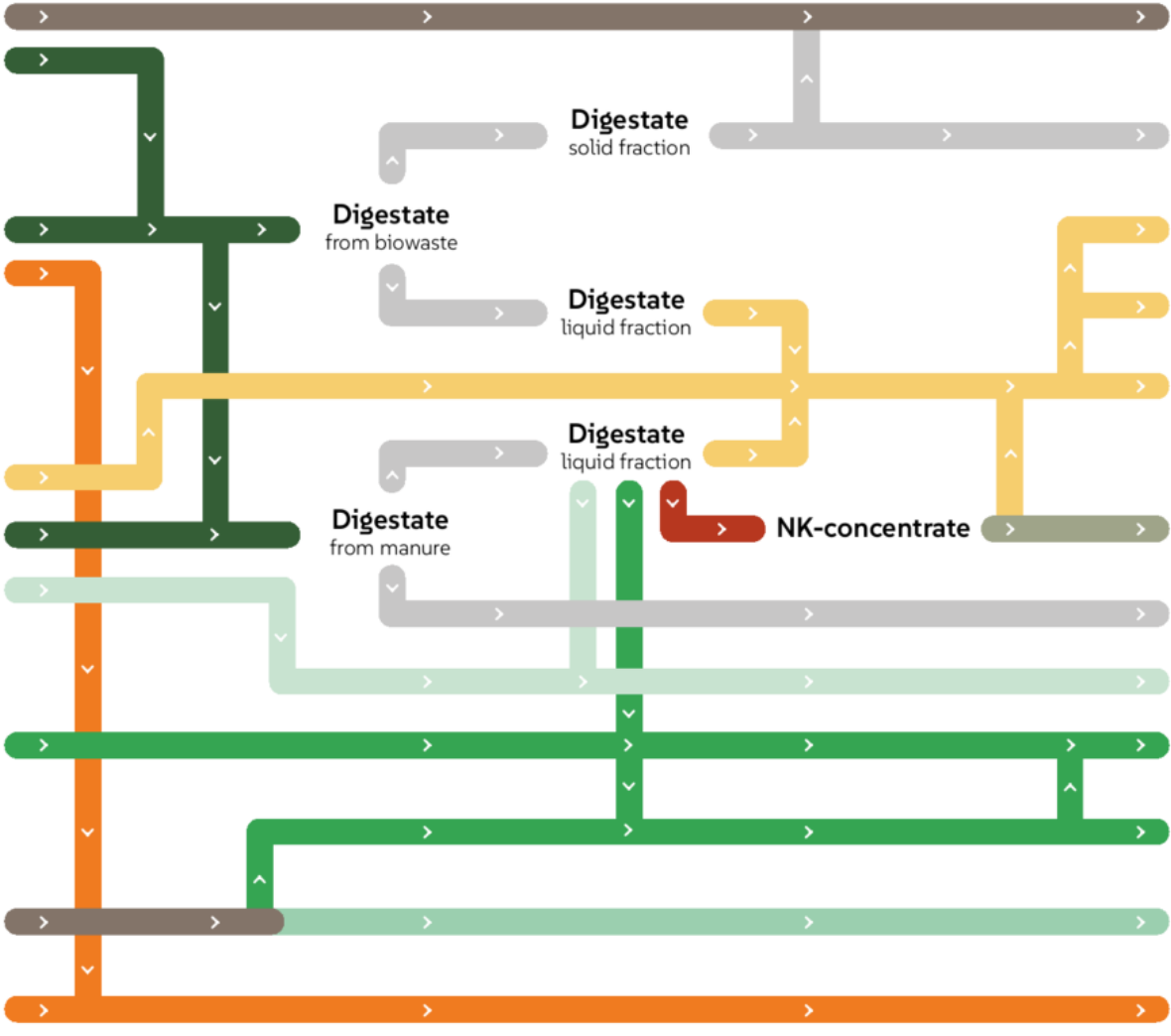
Poultry feathers



Urban & industrial wastewater



Woody biomass



Compost

Digestate solid fraction

Ammonium nitrate

Ammonium sulphate

Ammonia water

Potassium rich concentrate

Digestate solid fraction

Organo-mineral fertiliser

Biostimulant

Organo-mineral fertiliser

Struvite

Biochar

- Composting
- Anaerobic digestion
- Stripping and scrubbing
- Membranes
- Evaporation
- Plasma
- Hydrolysis
- Treatment
- Precipitation
- Pyrolysis

Analysis of 25 case studies



Technical assessment



Environmental assessment



Product Evaluation



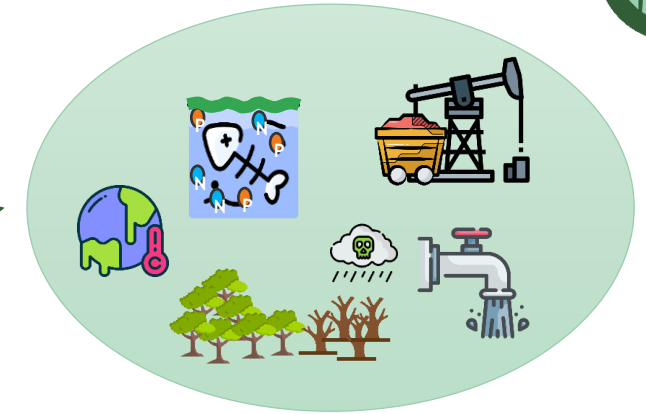
Market and Replication Potential



Social Risks



Feedstock analysis



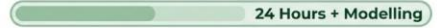
Germination Tests (OECD 208)

Phytotoxicity on Maize & Wheat.



Leaching Analysis

Nutrient release in water environments.



Pot Tests

Long-term growth analysis.

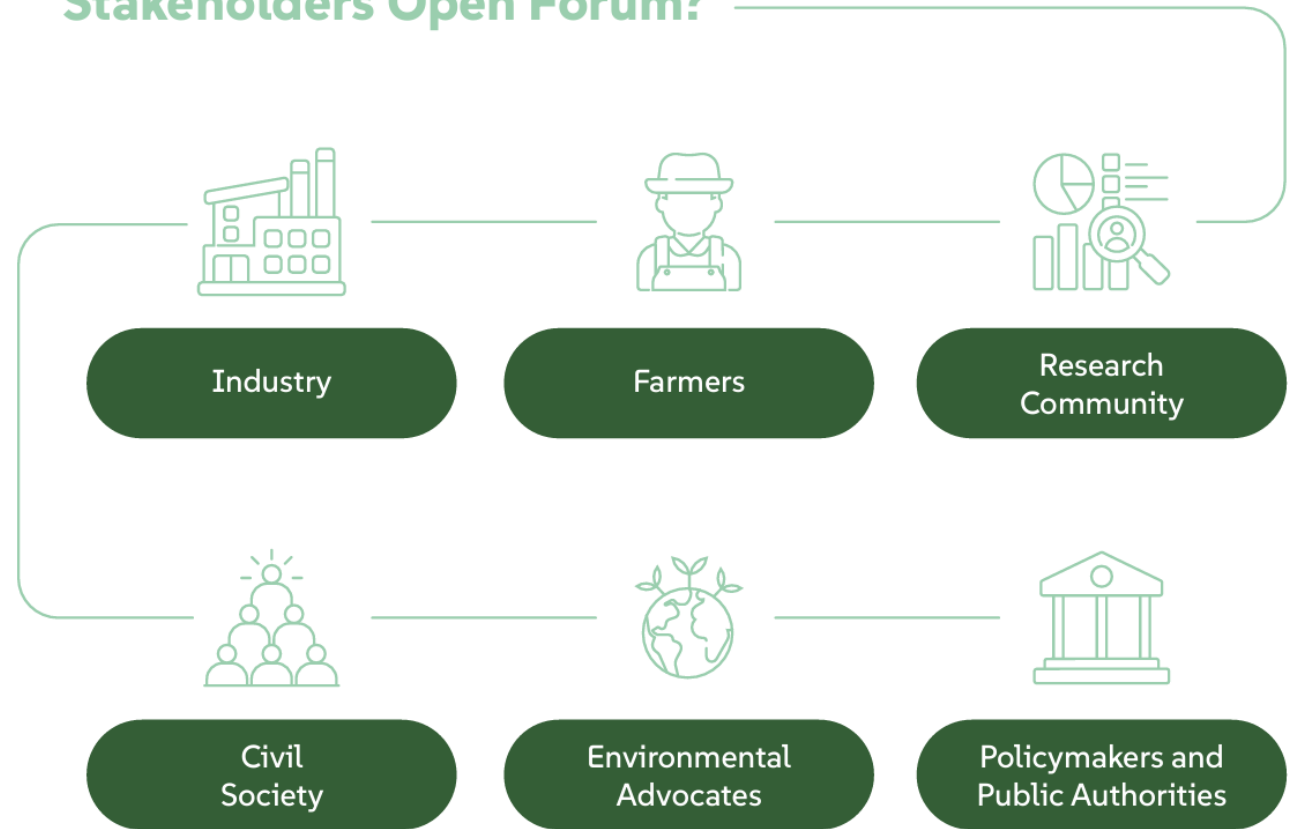


Critical Constraint: Biological growth cycles are fixed and cannot be accelerated.

Join our Open Forum of Stakeholders



Who can join the Stakeholders Open Forum?



The Open Forum focusing on “**bio-based fertiliser production and application**” allows for **discussions** and **validation** of the FertiCovery results and insights



Forum of Stakeholders





Upcoming workshops

#1 Overview and selection of value chains 9 September 2025

Presents the selected value chains.

#3 Market replication potential Today

Assesses market opportunities and replication strategies.

#5 Synthesis of results Aug.-Nov. 2026

Integrates results to determine the best available technologies.



#2 Technologies: state of play 19 February 2026

Discuss the state of play of the technologies.

#4 Fertiliser products: impact and use July-Oct. 2026

Examines the effects and usage of fertiliser products.

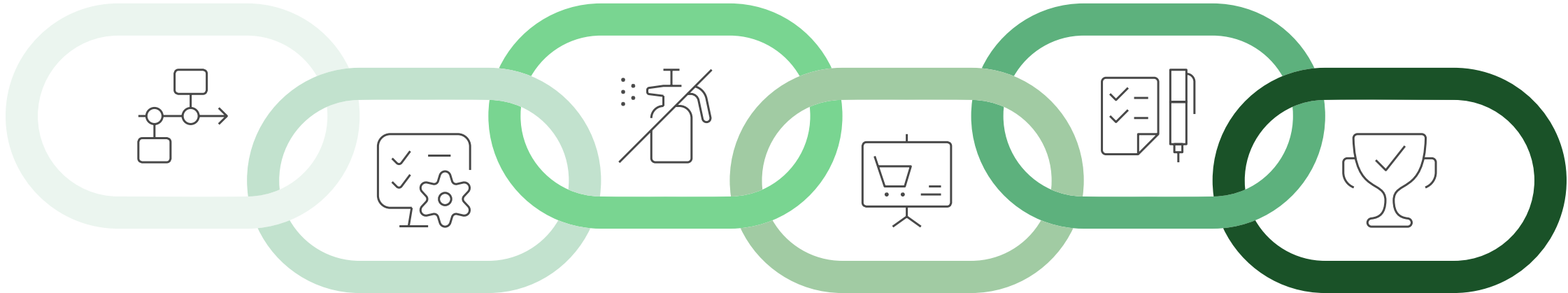


Upcoming events

13th International Conference on Sustainable Solid Waste Management
Kos, Greece
Organised by our partner NTUA

#1 Overview and selection of value chains
24 June 2026, Kos

#5 Synthesis of results
June 2027 – Aug. 2027



#2 Technologies: state of play
Oct. – Dec. 2026

#4 Market replication potential
June 2027 – Aug. 2027

#6 Final event: recommendations
Oct. – Dec. 2027

Sister project

Horizon Europe project funded under the same call topic

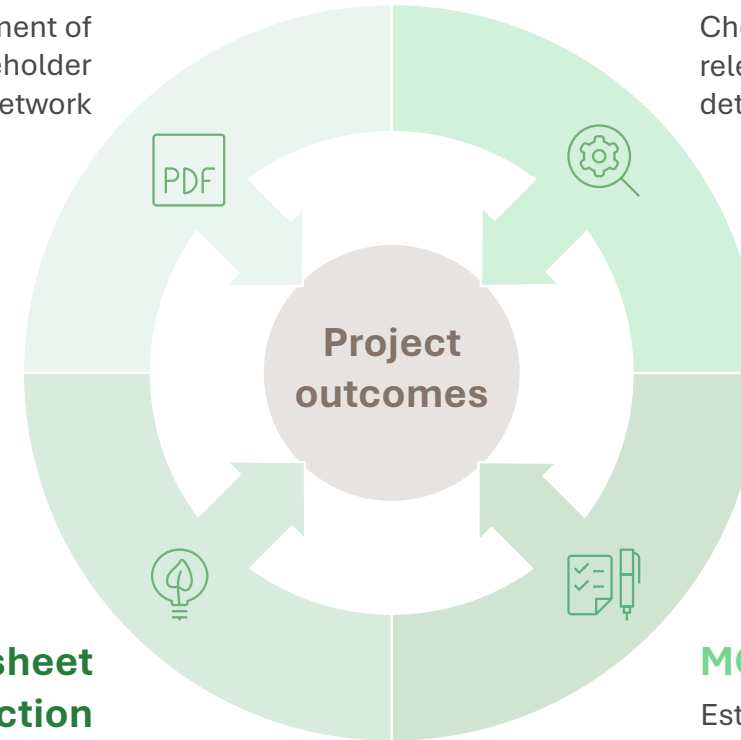


Stakeholder engagement

Establishment of stakeholder network

Technology selection

Choosing the most relevant technologies for detailed research



Factsheet production

Creating informative documents in the same template

MCDA criteria

Establishing criteria for multi-criteria decision analysis

Thank you

Get connected!



FertiCovery
project



ferticovery.eu

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02

Overview of work package 5

Gabriella Papa, EBA



WP5 –Market and replication potential



Objectives

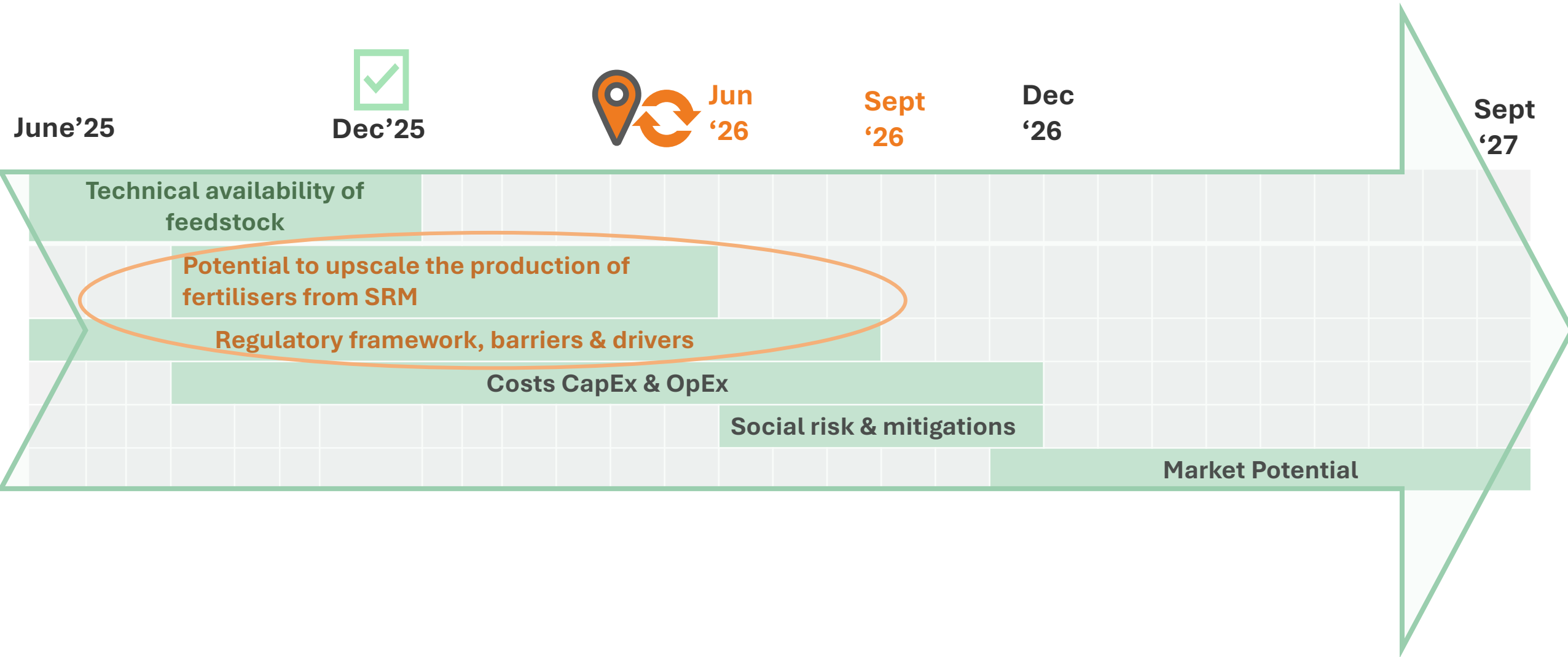


- 1 ASSESS TECH AVAILABILITY of SRM (urban and industrial waste water, sewage sludge, biowaste, digestate treated manure)
- 2 IDENTIFY of selected tech and fertiliser products (i) regulatory barriers, (ii) market uptake potential (iii) market value
- 3 ESTIMATE CAPEX & OPEX of selected tech.
- 4 PERFORM (i) social risk, (ii) impact identification (iii) formulation mitigation measures



WP5 –Market and replication potential

6 Tasks, 7 Deliverables





Task 5.1 Technical availability of feedstock supply



Feedstock based on **25 technologies**



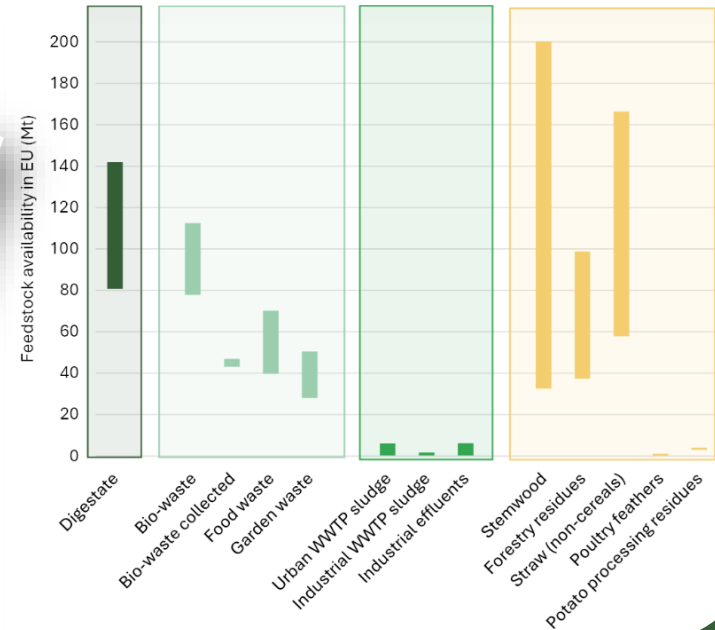
Availability per **feedstock groups** and per **MS**



Availability based on **generated** and **collected** amount



Assessment **volumes @** different **site levels**



03

Preliminary insights on the potential for scaling up the production of fertilising products

Martijn Vis, BTG Biomass Technology Group B.V.





Main question

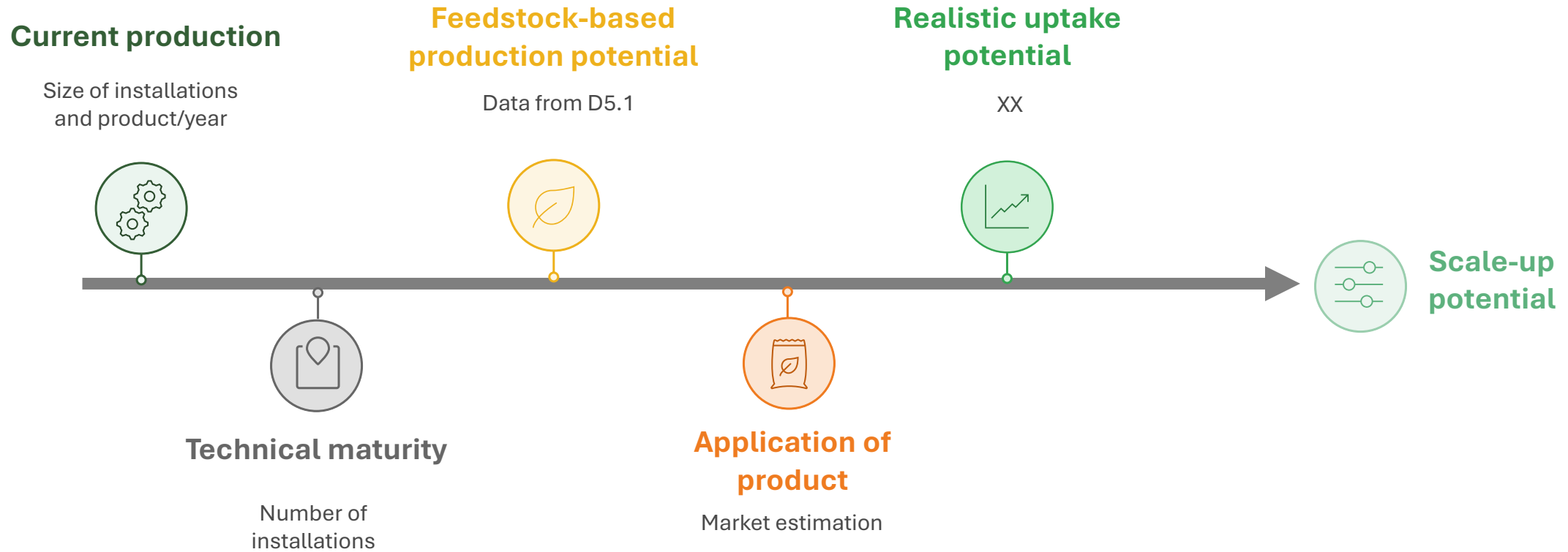
- What is the scale up potential of bio-based fertiliser production in the EU27?
- In other words: what would be possible if we would solve all financial, market legal, social and product barriers?
- Depends on:
 - Feedstock availability
 - Technology maturity
 - Market potential.



By June 2026



From data to scale-up potential estimation



Example of struvite



- Feedstock availability
 - Municipal wastewater
 - Potato and dairy industry
- Technology maturity
 - >100 struvite recovery plants worldwide
 - >39 plants in Europe, mainly in NL, BE, DE.
- Market potential
 - Direct application golf greens etc.
 - As component in NPK fertilisers
 - Raw material in conventional P-fertiliser production

| | ktonnes struvite | ktonnes P |
|--|------------------|-------------|
| A. Feedstock-based potential | 310 | 34.7 |
| - municipal wastewater | 285 | 31.9 |
| - wastewater potato industry | 8.3 | 0.9 |
| - wastewater dairy industry | 16.8 | 1.9 |
| B. Market potential | 403 | 45 |
| - Direct application (golf courts, grass, non-agro sector) | 47 | 5.2 |
| - 10% blending with EU conventional P production | 321 | 35.9 |
| - 15% replacement mineral P in organic farming | 35 | 4.0 |
| C. Total potential (minimum of A & B) | 310 | 35 |
| D. Current production | 10.9 | 1.2 |
| - municipal wastewater | 7.4 | 0.8 |
| - wastewater potato industry | 2.9 | 0.3 |
| - wastewater dairy industry | 0.7 | 0.1 |
| E. Potential to scale up (C - D) | 299 | 33 |
| Potential to scale-up factor | 27 | 27 |



Other feedstock – product – market combinations

| | Feedstock availability | Technology maturity | Market potential product | Scale up potential |
|--|------------------------|---------------------|--------------------------|--------------------|
| Biowaste, green waste (AD and) composting | ++ | +++ | ++ | ++ |
| Manure, AD and digestate | +++ | ++ | + | + |
| Manure digestate, filtration, evaporation | | +/- | ? | ? |
| Stripping and scrubbing | | ++ | ? | ? |
| Hydrolysis (e.g. of digestate, chitin keratin) | + | +/- | ? | ? |
| Wood and green waste, pyrolysis, biochar | ++ | + | + | + |
| Wastewater, struvite precipitation | + | ++ | + | + |
| Plasma process, N-enriched manure slurry | +++ | - | ? | - |

- Any ideas, data sources, etc. are welcome: please share in the chat or write an email to vis@btgworld.com. Thanks a lot!



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04

Preliminary insights on the regulatory framework

Lucile Sever, EBA





Regulatory analysis overview



1. Analyse current regulatory **drivers and barriers** for the uptake of bio-based fertilising products
2. Propose recommendations of **additional regulatory incentives** to support uptake
3. Define **regulatory indicators** for the upcoming multi-criteria decision analysis



By September
2026

Detailed overview



≤ 25 bio-based fertilising products

Compost
Digestate
Biochar
Struvite

Mineral concentrate
Potassium salts
Liquid ammonium nitrate/sulphate
Other innovative products



10 European legislations

Waste Framework Directive
Fertilising Products Regulation
Organic Farming Regulation
Animal By-Products Regulation
Nitrates Directive
Sewage Sludge Directive
Common Agricultural Policy
Carbon Removals and Carbon Farming (CRCF) Regulation
EU Taxonomy
Critical Raw Materials Act



≤ 20 national case studies

Greece
Spain
Italy
Poland
Germany
Netherlands
Belgium



European legislations

Waste Framework
Directive

Fertilising Products
Regulation

Animal By-Products
Regulation

Common
Agricultural Policy

Organic Farming
Regulation

Nitrates Directive

Carbon Removals and
Carbon Farming
(CRCF) Regulation

Sewage Sludge
Directive

EU Taxonomy

Critical Raw
Materials Act



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